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VISION LEEDS TEST OBJECTS' NEWSLETTER

The UK and EU signed a free trade deal at the end of 2020. Under the deal, trading arrangements with our EU partners should remain 'frictionless' and free of tariffs. In reality customs procedures (and also COVID-19 regulations) have caused delays for some EU customers.

At Leeds Test Objects we have been making preparations for leaving the EU customs union since 2020. We have added our 'EORI number', 'UK origin' and 'goods not classified as medical devices' to our invoices to aid the customs process. On the advice of our courier, UPS, we have switched to using electronic invoicing to avoid customs delays.

The result is that in most EU countries we have seen little or no delay, in others several days, but in one we have seen delays of a few weeks! Obviously we are very sorry, this is very frustrating for all involved. We are doing everything we can to make the customs procedure as quick as possible, but it is sometimes out of our control. We are pressuring our courier regularly for reasons for delays, but they are not very forthcoming.

We believe that the way out of this problem is for us to share advice and experience so that we can help each other to overcome it. From our discussion with distributors so far we can give the following advice:

1. Under the new procedure the timing of your **import VAT** payment changes to on or before receipt (usually by paying the courier) unless you have a deferred VAT payment system in your country.

2. Your border customs may also impose a **customs duty**. Some customers have avoided this because in their country quality assurance or scientific equipment is exempt. With 27 EU countries there may be 27 different sets of rules, but you may wish to check if the same exemption is true in your own country.

3. Our courier, UPS, tells us that if our distributors have a **UPS account** then this makes customs quicker as they already have your details on their systems.

Please keep us updated with your experience of deliveries. We know this is a problem caused by the British, we are very sorry for the disruption, but we also know it will improve over time and will become as easy as importing from the USA or Japan once all systems and infrastructure is in place at the UK and EU borders. We are keen to find every way possible to help.

UPDATE ON...
BREXIT

Despite the highly transmissible UK variant resulting in a further lockdown in the UK, we have continued working our socially distanced rota system as we have done since early 2020. This model works very well.

Like the rest of the world we hope that the current vaccination programmes which are underway result in most or all of our freedoms being returned to us in 2021.

UPDATE ON...
COVID-19

Thank you to the following for working hard to bring in some extra orders in the past 6 months.

MediScientific (UK),
JW Pacific (China),
Liaoning Fiat Lux (China)
Frank Shields (UAE)

We are pleased to welcome our new distributor for Qatar; Al Raya Medical Equipment.

UPDATE ON...

PARTNERS

FREQUENTLY ASKED QUESTIONS

FAQS

What is the best method for ensuring movement of DSA 8/54?

Occasionally we receive feedback from customers that they are unable to move the phantom insert using the pneumatic bulb. This is almost always solved once the user makes a single hard and fast squeeze of the bulb, rather than multiple soft squeezes. However, for those without a hard squeeze (!) we are also now planning to replace the pneumatic system by making the DSA 8/54 compatible with our MOTUS motion system!



Don't forget to access the distributor log-in area on our website www.leadstestobjects.com. You can access presentation slides from the distributor training meetings.

Contact us at info@leadstestobjects.com if you need your log-in password details.

LOG-IN DISTRIBUTOR AREA

PRODUCT TRAINING...

MEETING

Unfortunately our distributor meeting is delayed again this year due to COVID-19.

We hope to welcome you to our 2022 meeting which we plan to hold in London. The time of year has not been set yet, but we might hold it either at the usual time (early October) or perhaps in Spring.

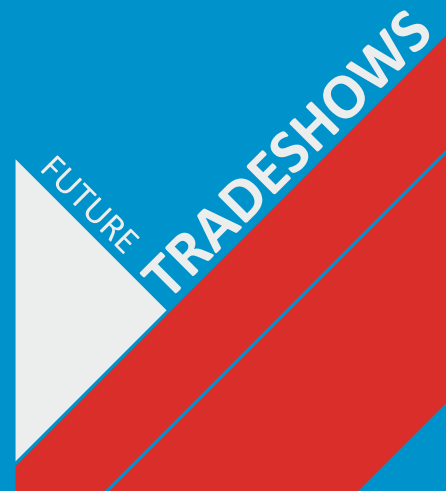
The exhibition season for 2021 has been affected by Covid-19, we hope to see our customers and partners at the usual exhibitions throughout 2022 and perhaps even at the end of 2021.

The following virtual meetings are scheduled in the forthcoming 6 months:

Virtual ECR
2-7 March 2021

Virtual UKIO (if a reality event held in Liverpool)
7-9 June 2021

AIFM - Torino, Italy
16 - 19 June 2021



ECR 2021 is again held as an all-virtual event due to Covid-19.

We very much hope to be back in Vienna in March 2022, meeting you in person.





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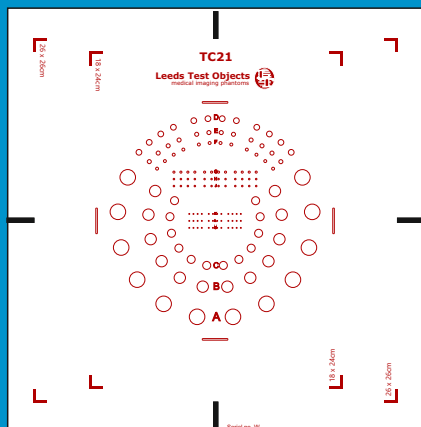
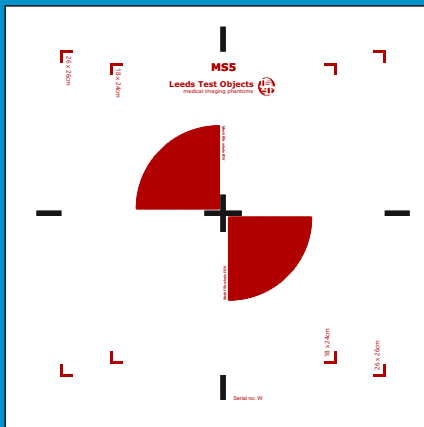
We are releasing two new sets of test objects which are ideal for commissioning Digital Radiography and Flat Panel Fluoroscopy systems.

DR-2 is an evolution of our CRDDR set. The phantoms in this set are shaped to fit flat panel systems (i.e. square!). There are several features which make this set more suitable than its predecessor:

- Extended contrast detail range
- Finer mesh object
- TOMTF and free software
- Beam centring tower

SFS-2 is an evolution of our SFS set. The original SFS set will still be available as it is suited to Image Intensifier systems. SFS-2 will also have square phantoms. In addition to the essential geometric phantoms it has been designed to consider motion image quality control and ease of MTF measurement.

- TO.10 and TO12 objects.
- Finer mesh object
- TOMTF and free software
- MOTUS motion platform
- Beam centring tower



NEW PRODUCTS & DEVELOPMENTS